

Investor News

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Q1 2010: Successful start into 2010 – Outlook fully confirmed

- Sales €3.6 billion,
+8% at actual rates, +10% in constant currency
- EBIT €500 million,
+5% at actual rates, +7% in constant currency
- Net income¹ €119 million,
+8% at actual rates, +8% in constant currency
- Continued strong growth in all business segments
- Charges arising from the devaluation of the Venezuelan bolivar and the amendment of the syndicated credit agreement fully included in reported results
- Cash flow margin increases to 12%
- All business segments on track – 2010 outlook fully confirmed

Ulf Mark Schneider, CEO of Fresenius SE: "All our business segments made significant progress and achieved excellent results in the first quarter of 2010. We will continue to focus on revenue growth and our operating margin. Our first-quarter results give us full confidence in confirming our outlook for 2010. We expect Group net income to be at the upper end of our guidance."

¹ Net income attributable to Fresenius SE; adjusted for the effects of mark-to-market accounting of the Mandatory Exchangeable Bonds (MEB) and the Contingent Value Rights (CVR) related to the acquisition of APP Pharmaceuticals. Both are non-cash items.

Outlook for 2010 confirmed

Based on the Group's strong first-quarter financial results Fresenius confirms its positive outlook for 2010: Sales growth in constant currency is projected to be in a 7 to 9% range. Net income¹ is expected to increase by 8 to 10% in constant currency.

The Group plans to invest approximately 5% of sales in property, plant and equipment.

The net debt/EBITDA ratio is expected to improve further and reach a level below 3.0.

Sales growth of 10% in constant currency

Group sales increased by 10% in constant currency and by 8% at actual rates to €3,643 million (Q1 2009: €3,373 million). Organic sales growth was 9%. Acquisitions contributed a further 1%. Currency translation had a negative impact of 2%.

Sales growth in the business segments was as follows:

in million €	Q1/2010	Q1/2009	Change at actual rates	Currency translation effects	Change at constant rates	Organic growth	Acquisitions/divestitures	% of total sales
Fresenius Medical Care	2,084	1,965	6%	-4%	10%	8%	2%	57%
Fresenius Kabi	800	722	11%	1%	10%	9%	1%	22%
Fresenius Helios	608	577	5%	0%	5%	6%	-1%	17%
Fresenius Vamed	156	116	34%	0%	34%	34%	0%	4%

In Europe, sales grew by 10% in constant currency with organic sales growth contributing 9%. In North America, sales grew by 11% in constant currency. Organic growth was 9%. The organic growth rates in the emerging markets reached 4% in Asia-Pacific and 13% in Latin America. The low organic growth in Asia-Pacific is due to the volatility of the project business of Fresenius Vamed.

in million €	Q1/2010	Q1/2009	Change at actual rates	Currency translation effects	Change at constant rates	Organic growth	Acquisitions/divestitures	% of total sales
Europe	1,560	1,410	11%	1%	10%	9%	1%	43%
North America	1,579	1,513	4%	-7%	11%	9%	2%	43%
Asia-Pacific	271	255	6%	1%	5%	4%	1%	7%
Latin America	175	143	22%	7%	15%	13%	2%	5%
Africa	58	52	12%	10%	2%	2%	0%	2%
Total	3,643	3,373	8%	-2%	10%	9%	1%	100%

¹ Net income attributable to Fresenius SE; adjusted for the effects of mark-to-market accounting of the Mandatory Exchangeable Bonds (MEB) and the Contingent Value Rights (CVR) related to the acquisition of APP Pharmaceuticals. Both are non-cash items.

Continued strong earnings growth

Group EBITDA increased by 8% in constant currency and by 6% at actual rates to €649 million (Q1 2009: €613 million). Group EBIT grew by 7% in constant currency and by 5% at actual rates to €500 million (Q1 2009: €477 million). The EBIT margin was 13.7% (Q1 2009: 14.1%). At Fresenius Medical Care, the EBIT margin was impacted by the devaluation of the Venezuelan bolivar and related charges. As expected, Fresenius Kabi's EBIT margin was lower than in the first quarter of 2009 mainly due to delayed IV drug product launches and continued price competition in the U.S. market. The Group EBIT margin is expected to improve over the course of the year

Group net interest improved slightly to -€143 million (Q1 2009: -€145 million). Net interest includes one-time charges in a low single-digit million-euro range related to the reduction and renegotiation of the 2008 syndicated credit agreement.

The other financial result was -€51 million and includes valuation changes of the fair redemption value of the Mandatory Exchangeable Bonds (MEB) of -€69 million and the Contingent Value Rights (CVR) of €18 million. Both are non-cash items.

The adjusted Group tax¹ rate was 33.3% (Q1 2009 adjusted: 32.2%). The increase is attributable, among others, to the charges in Venezuela which are not tax deductible. The adjusted Group tax rate is expected to decrease over the course of the year.

Noncontrolling interest increased to €119 million (Q1 2009: €115 million), of which 93% was attributable to the minority interest in Fresenius Medical Care.

Group net income² grew both in constant currency and at actual rates by 8% to €119 million (Q1 2009²: €110 million). Earnings per ordinary share² and earnings per preference share² increased both to €0.74 (Q1 2009²: ordinary share €0.68, preference share €0.68). This represents an increase of 8% for both share classes.

Net income³ (including special items) was €88 million, or €0.54 per ordinary share and €0.54 per preference share.

¹ Adjusted for the effect of mark-to-market accounting of the Mandatory Exchangeable Bonds (MEB) related to the acquisition of APP Pharmaceuticals.

² Net income attributable to Fresenius SE; adjusted for the effects of mark-to-market accounting of the Mandatory Exchangeable Bonds (MEB) and the Contingent Value Rights (CVR) related to the acquisition of APP Pharmaceuticals. Both are non-cash items.

³ Net income attributable to Fresenius SE.

Continued investments in growth

The Fresenius Group spent €124 million in Q1 2010 on property, plant and equipment (Q1 2009: €128 million). Acquisition spending was €81 million (Q1 2009: €112 million).

Excellent cash flow development

Operating cash flow increased significantly to €438 million (Q1 2009: €182 million), driven by strong earnings growth and tight working capital management. The cash flow margin improved to 12.0% (Q1 2009: 5.4%). Net capital expenditure was only €130 million (Q1 2009: €147 million). Cash flow before acquisitions and dividends significantly improved to €308 million (Q1 2009: €35 million). Free cash flow after acquisitions and dividends was €218 million (Q1 2009: -€62 million).

Solid balance sheet structure

The Fresenius Group's total assets grew by 6% to €22,048 million (December 31, 2009: €20,882 million). In constant currency, the increase was 1%. Current assets increased by 4% in constant currency and by 8% at actual rates to €5,795 million (December 31, 2009: €5,363 million). Non-current assets were at €16,253 million, an increase of 5% (December 31, 2009: €15,519 million).

Total shareholders' equity increased by 7% to €8,182 million (December 31, 2009: €7,652 million). The equity ratio (including noncontrolling interest) improved to 37.1% (December 31, 2009: 36.6%).

Group debt grew by 2% to €8,500 million (December 31, 2009: €8,299 million). In constant currency, Group debt decreased by 2%. In Q1 2010, Fresenius considerably improved the terms of its 2008 syndicated credit agreement. Pursuant to the amended agreement, the interest rate of the approximately US\$1.2 billion term loan B (new term loan C) will be reduced by one-third. The new applicable interest rate will consist of the relevant money market rate (LIBOR and EURIBOR) subject to a 1.50% floor (formerly 3.25%), plus a 3.00% margin (formerly 3.50%). One-time charges related to the amendment slightly impacted Fresenius' results for the first quarter of 2010. Fresenius expects a positive contribution from the amendment for the full fiscal year.

The net debt/EBITDA ratio remained unchanged at 3.0 as of March 31, 2010 (December 31, 2009: 3.0). In constant currency, the net debt/EBITDA continued to improve.

Number of employees increased

As of March 31, 2010, Fresenius employed 132,246 people (December 31, 2009: 130,510). This is an increase of 1%.

Fresenius Biotech

Fresenius Biotech develops innovative therapies with trifunctional antibodies for the treatment of cancer. In the field of polyclonal antibodies, Fresenius Biotech has successfully marketed ATG-Fresenius S for many years. ATG-Fresenius S is an immunosuppressive agent used to prevent and treat graft rejection following organ transplantation.

Fresenius Biotech reported sales of approximately €0.8 million with the trifunctional antibody Removab (catumaxomab) in the first quarter of 2010. Market launches in other European countries are in preparation.

Fresenius Biotech's EBIT was -€8 million (Q1 2009: -€10 million). For 2010, Fresenius Biotech confirms its guidance of an EBIT between -€35 and -40 million.

Business Segments

Fresenius Medical Care

Fresenius Medical Care is the world's leading provider of services and products for patients with chronic kidney failure. As of March 31, 2010, Fresenius Medical Care was treating 198,774 patients in 2,580 dialysis clinics.

in million US\$	Q1/2010	Q1/2009	Change
Sales	2,882	2,560	13%
EBITDA	548	501	9%
EBIT	423	396	7%
Net Income ¹	211	198	7%
Employees	73,041	71,617 (31.12.2009)	2%

- **High organic sales growth of 8%**
- **2010 outlook fully confirmed**

Fresenius Medical Care achieved sales growth of 13% to US\$2,882 million (Q1 2009: US\$2,560 million). Organic growth accounted for 8%, acquisitions contributed 2% and currency translation contributed a further 3%.

Sales in dialysis care increased by 13% to US\$2,171 million (Q1 2009: US\$1,923 million). Dialysis product sales grew by 12% at actual rates and 5% in constant currency to US\$711 million (Q1 2009: US\$636 million).

In North America, sales increased by 10% to US\$1,960 million (Q1 2009: US\$1,774 million). Dialysis services revenue increased by 12% to US\$1,760 million. Average revenue per treatment for U.S. clinics increased to US\$355 in the first quarter of 2010 compared to US\$338 for the corresponding quarter in 2009. This development was attributable principally to reimbursement increases and increased utilization of pharmaceuticals. Sales in dialysis products improved by 1% to US\$200 million.

Sales outside North America ("International" segment) grew by 17% at actual rates and by 8% in constant currency to US\$922 million (Q1 2009: US\$786 million). Sales in dialysis care increased by 19% (9% in constant currency) to US\$411 million. Dialysis product sales improved by 16% (7% in constant currency) to US\$511 million.

¹ Net income attributable to Fresenius Medical Care AG & Co. KGaA.

EBIT increased by 7% to US\$423 million (Q1 2009: US\$396 million) resulting in an EBIT margin of 14.7% (Q1 2009: 15.5%). In North America, the EBIT margin increased to 15.6% (Q1 2009: 15.3%). The margin development was favorably influenced by an increase in revenue per treatment and cost-containment measures.

In the International segment, the EBIT margin was 16.4% (Q1 2009: 18.7%). The EBIT margin was impacted by the devaluation of the Venezuelan bolivar and related charges.

Net income¹ increased by 7% to US\$211 million (Q1 2009: US\$198 million).

For 2010, Fresenius Medical Care expects to achieve revenue of more than US\$12 billion. Net income¹ is expected to be between US\$950 and 980 million.

For further information, please see Fresenius Medical Care's Investor News at www.fmc-ag.com.

¹ Net income attributable to Fresenius Medical Care AG & Co. KGaA.

Fresenius Kabi

Fresenius Kabi offers infusion therapies, intravenously administered generic drugs and clinical nutrition for seriously and chronically ill patients in the hospital and outpatient environments. The company also is a leading provider of medical devices and transfusion technology products.

in million €	Q1/2010	Q1/2009	Change
Sales	800	722	11%
EBITDA	180	171	5%
EBIT	145	138	5%
Net Income ¹	46	38	21%
Employees	22,227	21,872 (31.12.2009)	2%

- **High organic sales growth of 9%**
- **2010 outlook fully confirmed**

Sales increased by 11% to €800 million (Q1 2009: €722 million). Organic sales growth was 9%. Acquisitions contributed 1%. Currency translation had a positive impact of 1%.

In Europe, sales reached €409 million (Q1 2009: €376 million), driven by 6% organic growth. In North America, sales increased to €179 million (Q1 2009: €168 million). Organic growth was 11%. In the Asia-Pacific region, Fresenius Kabi achieved organic sales growth of 14% to €128 million (Q1 2009: €111 million). Sales in Latin America and Africa increased to €84 million (Q1 2009: €67 million), and organic growth was 7%.

EBIT grew by 5% to €145 million (Q1 2009: €138 million). The EBIT margin was 18.1% (Q1 2009: 19.1%). As expected, the EBIT margin decreased mainly due to delayed IV drug product launches and continued price competition in the U.S. market. Net interest improved slightly to -€74 million (Q1 2009: -€79 million). Net income¹ grew by 21% to €46 million (Q1 2009: €38 million).

Sales at APP Pharmaceuticals increased by 12% to US\$216 million (Q1 2009: US\$192 million). APP Pharmaceuticals achieved significant sales growth of 14% in its product portfolio excluding heparin. Adjusted EBITDA² reached US\$72 million (Q1 2009: US\$81 million). EBIT was US\$55 million (Q1 2009: US\$61 million). The EBIT margin was 25.6%.

¹ Net income attributable to Fresenius Kabi AG.

² Non-GAAP financial measures – Adjusted EBITDA² is a defined term in the indenture governing the Contingent Value Rights (CVRs), however it is not a recognized term under GAAP.

Operating cash flow of Fresenius Kabi increased significantly to €74 million (Q1 2009: €40 million). The cash flow margin improved to 9.3% (Q1 2009: 5.5%). Cash flow before acquisitions and dividends was strong at €42 million (Q1 2009: €3 million).

Fresenius Kabi fully confirms its outlook for 2010: The company targets organic sales growth between 7 and 9% for 2010. Furthermore, Fresenius Kabi forecasts an EBIT margin between 18 and 19%.

Special items relating to the acquisition of APP Pharmaceuticals are included in the segment "Corporate/Other".

Fresenius Helios

Fresenius Helios is one of the largest private hospital operators in Germany. The HELIOS Kliniken Group owns 61 hospitals, including five maximum care hospitals in Berlin-Buch, Erfurt, Krefeld, Schwerin and Wuppertal. HELIOS treats more than 2 million patients per year, thereof ~600,000 inpatients, and operates a total of more than 18,500 beds.

in million €	Q1/2010	Q1/2009	Change
Sales	608	577	5%
EBITDA	72	62	16%
EBIT	52	44	18%
Net Income ¹	28	20	40%
Employees	33,171	33,364 (31.12.2009)	-1%

- **Continued high organic sales growth of 6%**
- **2010 outlook fully confirmed**

Sales increased by 5% to €608 million (Q1 2009: €577 million). Organic growth was again strong and achieved 6%. This was driven by an increase in hospital admissions.

Divestitures reduced sales growth by 1%.

EBIT grew by 18% to €52 million (Q1 2009: €44 million). The EBIT margin improved to 8.6% (Q1 2009: 7.6%). Net income¹ increased by 40% to €28 million (Q1 2009: €20 million).

Fresenius Helios fully confirms its outlook for 2010. The company expects to achieve organic sales growth of 3 to 5%. EBIT is projected to be between €220 and 230 million.

¹ Net income attributable to HELIOS Kliniken GmbH.

Fresenius Vamed

Fresenius Vamed offers engineering and services for hospitals and other health care facilities.

in million €	Q1/2010	Q1/2009	Change
Sales	156	116	34%
EBITDA	9	5	80%
EBIT	7	4	75%
Net Income ¹	6	4	50%
Employees	3,008	2,849 (31.12.2009)	6%

- **Order intake nearly tripled – order backlog at new all-time high**
- **Outlook 2010 fully confirmed**

Sales increased by 34 % to €156 million (Q1 2009: €116 million). This excellent increase was fully achieved by organic growth. Sales in the project business rose by 50% to €102 million (Q1 2009: €68 million). Sales in the service business increased by 13% to €54 million (Q1 2009: €48 million).

EBIT increased by 75% to €7 million (Q1 2009: €4 million). The EBIT margin improved to 4.5% (Q1 2009: 3.4%). Net income¹ rose by 50% to €6 million (Q1 2009: €4 million).

The excellent development of order intake and order backlog continued: Order intake in the project business nearly tripled to €260 million (Q1 2009: €88 million). This includes two turnkey contracts, for a hospital in Austria with an order volume of €102 million, and for a hospital with a cancer clinic in Gabon with an order volume of €43 million. Order backlog increased to a new all-time high of €838 million (December 31, 2009: €679 million, +23%).

Fresenius Vamed fully confirms the outlook for 2010 and expects to achieve both sales and EBIT growth between 5 and 10%.

¹ Net income attributable to VAMED AG.

Analyst Meeting and Audio Webcast

As part of the publication of the results for the first quarter 2010, a conference call will be held on May 4, 2010 at 2.00 p.m. CEDT (8.00 a.m. EDT). All investors are cordially invited to follow the conference call in a live broadcast over the Internet at www.fresenius.com see Investor Relations / Presentations. Following the call, a recording of the conference will be available on our website.

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Fresenius is a health care group with international operations, providing products and services for dialysis, hospital and outpatient medical care. In 2009, Group sales were approx. €14.2 billion. On March 31, 2010 the Fresenius Group had 132,246 employees worldwide.

For more information visit the company's website at www.fresenius.com.

This release contains forward-looking statements that are subject to various risks and uncertainties. Future results could differ materially from those described in these forward-looking statements due to certain factors, e.g. changes in business, economic and competitive conditions, regulatory reforms, results of clinical trials, foreign exchange rate fluctuations, uncertainties in litigation or investigative proceedings, and the availability of financing. Fresenius does not undertake any responsibility to update the forward-looking statements in this release.

Board of Management: Dr. Ulf M. Schneider (President and CEO), Rainer Baule, Dr. Francesco De Meo, Dr. Jürgen Götz, Dr. Ben Lipps, Stephan Sturm, Dr. Ernst Wastler
Supervisory Board: Dr. Gerd Krick (Chairman)
Registered Office: Bad Homburg, Germany/Commercial Register No. HRB 10660

Fresenius Group Figures

Consolidated statement of income (US GAAP, unaudited)

in million €	Q1/2010	Q1/2009
Sales	3,643	3,373
Costs of sales	-2,470	-2,281
Gross profit	1,173	1,092
Selling, general and administrative expenses	-616	-557
Research and development expenses	-57	-58
Operating income (EBIT)	500	477
Net interest	-143	-145
Other financial result	-51	77
Financial result	-194	-68
Income before income taxes	306	409
Income taxes	-99	-130
Net income	207	279
Less noncontrolling interest	-119	-115
Net income attributable to shareholders of Fresenius SE, adjusted¹	119	110
Net income attributable to shareholders of Fresenius SE	88	164
Earnings per ordinary share (€), adjusted	0.74	0.68
Fully diluted earnings per ordinary share (€), adjusted	0.73	0.68
Earnings per preference share (€), adjusted	0.74	0.68
Fully diluted earnings per preference share (€), adjusted	0.73	0.68
Earnings per ordinary share (€)	0.54	1.02
Fully diluted earnings per ordinary share (€)	0.54	1.01
Earnings per preference share (€)	0.54	1.02
Fully diluted earnings per preference share (€)	0.54	1.01
Average number of shares		
Ordinary shares	80,657,688	80,571,867
Preference shares	80,657,688	80,571,867
EBITDA in million €	649	613
Depreciation and amortization in million €	149	136
EBIT in million €	500	477
EBITDA margin	17.8%	18.2%
EBIT margin	13.7%	14.1%

¹ Net income attributable to Fresenius SE; adjusted for the effects of mark-to-market accounting of the Mandatory Exchangeable Bonds (MEB) and the Contingent Value Rights (CVR) related to the acquisition of APP Pharmaceuticals. Both are non-cash charges.

Reconciliation to net income according to US GAAP (unaudited)

The Group's US GAAP financial results as of March 31, 2010 and as of March 31, 2009 include the effects of mark-to-market accounting of the Mandatory Exchangeable Bonds (MEB) and the Contingent Value Rights (CVR) related to the acquisition of APP Pharmaceuticals. Those special items are recognized in the financial result of the "Corporate/Other" segment. Adjusted earnings represent the Group's business operations in the reporting period.

The table reconciles adjusted net income to net income according to US GAAP in the first quarter.

in million €	Net income Q1/2010	Net income Q1/2009
Net income, adjusted¹	119	110
Other financial result:		
- Mandatory Exchangeable Bonds (mark-to-market)	-49	57
- Contingent Value Rights (mark-to-market)	18	-3
Net income according to US GAAP ²	88	164

¹ Net income attributable to Fresenius SE; adjusted for the special items related to the acquisition of APP Pharmaceuticals.

² Net income attributable to Fresenius SE.

Both the Mandatory Exchangeable Bonds and the Contingent Value Rights are viewed as liabilities and therefore recognized with their fair redemption value. Valuation changes will lead to gains or expenses on a quarterly basis until maturity of the instruments.

Key figures of the balance sheet (US GAAP, unaudited)

in million €	March 31, 2010	December 31, 2009	Change
Assets			
Current assets	5,795	5,363	8%
thereof trade accounts receivable	2,669	2,509	6%
thereof inventories	1,364	1,235	10%
thereof cash and cash equivalents	467	420	11%
Non-current assets	16,253	15,519	5%
thereof property, plant and equipment	3,672	3,559	3%
thereof goodwill and other intangible assets	12,042	11,409	6%
Total assets	22,048	20,882	6%
Liabilities and shareholders' equity			
Liabilities	13,866	13,230	5%
thereof trade accounts payable	583	601	-3%
thereof accruals and other short-term liabilities	3,356	2,963	13%
thereof debt	8,500	8,299	2%
Noncontrolling interest	3,656	3,382	8%
Total Fresenius SE shareholders' equity	4,526	4,270	6%
Total shareholders' equity	8,182	7,652	7%
Total liabilities and shareholders' equity	22,048	20,882	6%

Cash flow statement (US GAAP, unaudited)

in million €	Q1/2010	Q1/2009	Change
Net income	207	279	-26%
Depreciation and amortization	149	136	10%
Change in accruals for pensions	6	-2	--
Cash flow	362	413	-12%
Change in working capital	45	-177	125%
Changes in mark-to-market evaluation of the MEB and CVR	31	-54	157%
Operating cash flow	438	182	141%
Capital expenditure, net	-130	-147	12%
Cash flow before acquisitions and dividends	308	35	--
Cash used for acquisitions, net	-66	-86	23%
Dividends paid	-24	-11	-118%
Free cash flow after acquisitions and dividends	218	-62	--
Cash provided by/used for financing activities	-187	92	--
Effect of exchange rates on change in cash and cash equivalents	16	6	167%
Net change in cash and cash equivalents	47	36	31%

Segment reporting by business segment Q1 (US GAAP, unaudited)

in million €	Fresenius Medical Care			Fresenius Kabi			Fresenius Helios			Fresenius Vamed			Corporate/Other ²⁾			Fresenius Group		
	Q1/2010	Q1/2009	Change	Q1/2010	Q1/2009	Change	Q1/2010	Q1/2009	Change	Q1/2010	Q1/2009	Change	Q1/2010	Q1/2009	Change	Q1/2010	Q1/2009	Change
Sales	2,084	1,965	6%	800	722	11%	608	577	5%	156	116	34%	-5	-7	29%	3,643	3,373	8%
thereof contribution to consolidated sales thereof intercompany sales contribution to consolidated sales	2,084	1,964	6%	790	712	11%	608	577	5%	156	116	34%	5	4	25%	3,643	3,373	8%
	-	1	-100%	10	10	0%	0	0	0%	0	0	0%	-10	-11	9%	0	0	0%
	57%	59%		22%	21%		17%	17%		4%	3%		0%	0%		100%	100%	
EBITDA	396	385	3%	180	171	5%	72	62	16%	9	5	80%	-8	-10	20%	649	613	6%
Depreciation and amortization	90	81	11%	35	33	6%	20	18	11%	2	1	100%	2	3	-33%	149	136	10%
EBIT	306	304	1%	145	138	5%	52	44	18%	7	4	75%	-10	-13	23%	500	477	5%
Interest result	-49	-57	14%	-74	-79	6%	-13	-15	13%	1	1	0%	-8	5	--	-143	-145	1%
Income taxes	-92	-85	-8%	-21	-18	-17%	-8	-5	-60%	-2	-1	-100%	24	-21	--	-99	-130	24%
Net income attributable to Fresenius SE	153	152	1%	46	38	21%	28	20	40%	6	4	50%	-145	-50	-190%	88	164	-46%
Operating cash flow	252	119	112%	74	40	85%	36	6	--	89	40	123%	-13	-23	43%	438	182	141%
Cash flow before acquisitions and dividends	181	34	--	42	3	--	14	-17	182%	88	39	126%	-17	-24	29%	308	35	--
Total assets¹⁾	11,776	10,982	7%	6,680	6,335	5%	3,180	3,199	-1%	560	456	23%	-148	-90	-64%	22,048	20,882	6%
Debt¹⁾	3,940	3,865	2%	4,391	4,184	5%	1,095	1,099	0%	3	2	50%	-929	-851	-9%	8,500	8,299	2%
Capital expenditure	77	86	-10%	21	19	11%	23	23	0%	1	1	0%	2	-1	--	124	128	-3%
Acquisitions	68	30	127%	13	3	--	-	79	-100%	-	0		0	0		81	112	-28%
Research and development expenses	17	18	-6%	33	30	10%	-	0		0	0		7	10	-30%	57	58	-2%
Employees (per capita on balance sheet date)¹⁾	73,041	71,617	2%	22,227	21,872	2%	33,171	33,364	-1%	3,008	2,849	6%	799	808	-1%	132,246	130,510	1%
Key figures																		
EBITDA margin	19.0%	19.6%		22.5%	23.7%		11.8%	10.7%		5.8%	4.3%					17.8%	18.2%	
EBIT margin	14.7%	15.5%		18.1%	19.1%		8.6%	7.6%		4.5%	3.4%					13.7%	14.1%	
Depreciation and amortization in % of sales	4.3%	4.1%		4.4%	4.6%		3.3%	3.1%		1.3%	0.9%					4.1%	4.0%	
Operating cash flow in % of sales	12.1%	6.1%		9.3%	5.5%		5.9%	1.0%		57.1%	34.5%					12.0%	5.4%	
ROOA ¹⁾	12.4%	12.2%		9.4%	10.2%		6.9%	7.1%		16.4%	22.8%					9.9%	10.5%	

¹⁾ 2009: December 31

²⁾ including special items relating to the APP acquisition